

## AWARD OF CONTRACT NOTICE

- a) **Project name:** "Modernization and restructuring of the road sector"
- b) **Assignment:** "Study on the development of electronic toll collection system in the Republic of Croatia"
- c) **The names of all consultants in the short list (Consultants those submitted proposals are marked in italic mode):**

1. *"CGI Czech Republic" s.r.o., Prague, Czech Republic;*

*with subcontractors:*

*i) "Deloitte Advisory" s.r.o., Prague, Czech Republic*

*ii) "Deloitte savjetodavne usluge" d.o.o., Zagreb, Croatia*

2. **Joint Venture:**

*"Ernst & Young Savjetovanje" d.o.o., Zagreb, Croatia - leading partner;*

*"Ernst & Young" GmbH Wirtschaftsprüfungsgesellschaft, Hamburg, Germany - partner;*

*with subcontractor: "Rapp Group"*

3. *"MultiContact Consulting" Ltd, Budapest, Hungary*

4. *"IDOM Consulting, Engineering, Architecture SAU", Bilbao, Spain*

- d) **The overall technical scores and scores assigned for each criterion and sub - criterion to each consultant:**

1. **"CGI Czech Republic" s.r.o., Prague, Czech Republic;**

Criteria/Sub-Criteria	Maximum Scores	Average Scores
<b>Adequacy and quality of the proposed methodology, and work plan in responding to the Terms of Reference (TORs):</b>	<b>40</b>	<b>20,2</b>
<b>Key Expert's qualifications and competence for the Assignment</b>	<b>60</b>	<b>40,4</b>
a) <i>Position K-1:</i> Senior Transport Planner (Team Leader)	30	13,4
b) <i>Position K-2:</i> Senior IT Expert	10	9
c) <i>Position K-3:</i> Senior Infrastructure Finance Expert	10	9
d) <i>Position K-4:</i> Senior Transport or System Engineer	10	9
<b>Total</b>	<b>100</b>	<b>60,6</b>

## 2. Joint Venture:

"Ernst & Young Savjetovanje" d.o.o., Zagreb, Croatia - leading partner;  
 "Ernst & Young" GmbH Wirtschaftsprüfungsgesellschaft, Hamburg, Germany - partner;

with subcontractor: "Rapp Group"

Criteria/Sub-Criteria	Maximum Scores	Average Scores
<b>Adequacy and quality of the proposed methodology, and work plan in responding to the Terms of Reference (TORs):</b>	<b>40</b>	<b>36,8</b>
<b>Key Expert's qualifications and competence for the Assignment</b>	<b>60</b>	<b>54</b>
a) <i>Position K-1</i> : Senior Transport Planner (Team Leader)	30	28
b) <i>Position K-2</i> : Senior IT Expert	10	8
c) <i>Position K-3</i> : Senior Infrastructure Finance Expert	10	9
d) <i>Position K-4</i> : Senior Transport or System Engineer	10	9
<b>Total</b>	<b>100</b>	<b>90,8</b>

## 3. "MultiContact Consulting" Ltd, Budapest, Hungary

Criteria/Sub-Criteria	Maximum Scores	Average Scores
<b>Adequacy and quality of the proposed methodology, and work plan in responding to the Terms of Reference (TORs):</b>	<b>40</b>	<b>38,6</b>
<b>Key Expert's qualifications and competence for the Assignment</b>	<b>60</b>	<b>36,8</b>
a) <i>Position K-1</i> : Senior Transport Planner (Team Leader)	30	13,2
b) <i>Position K-2</i> : Senior IT Expert	10	9
c) <i>Position K-3</i> : Senior Infrastructure Finance Expert	10	9
d) <i>Position K-4</i> : Senior Transport or System Engineer	10	5,6
<b>Total</b>	<b>100</b>	<b>75,4</b>

## 4. "IDOM Consulting, Engineering, Architecture SAU", Bilbao, Spain

Criteria/Sub-Criteria	Maximum Scores	Average Scores
<b>Adequacy and quality of the proposed methodology, and work plan in responding to the Terms of Reference (TORs):</b>	<b>40</b>	<b>35</b>
<b>Key Expert's qualifications and competence for the Assignment</b>	<b>60</b>	<b>56,8</b>
a) <i>Position K-1</i> : Senior Transport Planner (Team Leader)	30	29
b) <i>Position K-2</i> : Senior IT Expert	10	7,8
c) <i>Position K-3</i> : Senior Infrastructure Finance Expert	10	10
d) <i>Position K-4</i> : Senior Transport or System Engineer	10	10
<b>Total</b>	<b>100</b>	<b>91,8</b>

**d) The prices offered by each consultant as red out and as they have been evaluated**

**d.I. The prices offered by each consultant as red out:**

**1. Joint Venture:**

**"Ernst & Young Savjetovanje" d.o.o., Zagreb, Croatia - leading partner;**

**"Ernst & Young" GmbH Wirtschaftsprüfungsgesellschaft, Hamburg, Germany - partner;**

with subcontractor: **"Rapp Group"**

Total amount of the Financial Proposal (from Form FIN-1): 899.264,00 EUR  
(excluding VAT). **Total price (including VAT): 1.124.080,00 EUR**

**2. (i) The name of the Consultant:**

**2. "IDOM Consulting, Engineering, Architecture SAU", Bilbao, Spain**

Total amount of the Financial Proposal (from Form FIN-1): 700.421,14 EUR  
(excluding VAT). **Total price (including VAT): 875.526,43 EUR**

**d.II. The prices as they have been evaluated:**

**1. Joint Venture:**

**"Ernst & Young Savjetovanje" d.o.o., Zagreb, Croatia - leading partner;**

**"Ernst & Young" GmbH Wirtschaftsprüfungsgesellschaft, Hamburg, Germany - partner;**

with subcontractor: **"Rapp Group"**

Total amount of the Financial Proposal (excluding VAT) : 899.264,00 EUR

**2. "IDOM Consulting, Engineering, Architecture SAU", Bilbao, Spain**

Total amount of the Financial Proposal (excluding VAT): 700.421,14 EUR

**e) The final combined scores and the final ranking of the consultants**

**1. IDOM Consulting, Engineering, Architecture SAU", Bilbao, Spain - 93,44**

**2. Joint Venture: - 88,21**

**"Ernst & Young Savjetovanje" d.o.o., Zagreb, Croatia - leading partner;**

**"Ernst & Young" GmbH Wirtschaftsprüfungsgesellschaft, Hamburg, Germany - partner;**

with subcontractor: **"Rapp Group"**

**f) The name of the successful consultant and the total price, duration and summary scope of the contract**

**f.I. The name of the successful consultant:**

***"IDOM Consulting, Engineering, Architecture" S.A.U.  
Avda. Zarandoa 23, 48015, Bilbao, Spain***

**f.II. The total price (including VAT): 875.526,43 EUR**

**f.III. Contract duration: 36 weeks from the contract signing date**

**f.IV. Summary scope of the contract:**

***Objectives***

*The aim of the study is to conduct a thorough analysis of applicability of the currently available technological solutions of electronic charging supported by Directive 2004/52/EC (on the interoperability of electronic toll systems in the Community); Decision 2009/750/EC (on the definition of services of the European electronic toll and its technical elements) and relevant national legislation and rules; and to recommend a future option for the selection of suitable technologies that HAC and ARZ or their successors as per institutional restructuring (hereinafter: motorway managers) will implement on their respective networks.*

*The study should examine and compare objectively the benefits and drawbacks of individual technologies, and it will be implemented in two stages. In the first stage the feasibility of application of DSRC, GNSS and other technological possibilities fulfilling the basic principles will be analysed and a strategic selection of the final solution for the electronic toll collection will be proposed, while in the second stage a detailed analysis of requests for the chosen final solution will be made.*

*In addition to examination of technologies and their comparison a particular focus shall be put on the possibility of surveillance and control.*

***Scope of the services***

*Consultant will prepare the Study in two main stages:*

- In the first stage the feasibility analysis of possible toll technologies application will be conducted taking into account all the criteria mentioned in the previous section, as well as the time frame and financial costs, and accordingly a strategic choice of technology of electronic toll system will be proposed,*
- In the second stage a detailed analysis of requests for the chosen electronic toll technology will be done, as well as of the timeframe and financial plan for the project implementation.*

**NOTE:** *Any Consultant who wishes to ascertain the grounds on which its proposal was not selected should request an explanation from the Borrower. The Borrower shall promptly provide in writing an explanation of why such proposal was not selected. If the Consultant is not satisfied with given explanation, the Consultant may request a debriefing meeting with the Borrower at the time acceptable for both parties. In such a case the Consultant has to bear all their costs of attending such a debriefing meeting.*