# REQUEST FOR EXPRESSIONS OF INTEREST (CONSULTING SERVICES – FIRMS SELECTION)

**COUNTRY:** CROATIA

NAME OF PROJECT: Modernization and Restructuring of the Road Sector Project

Loan No.: 8749 - HR

Assignment Title: Development of National Standards for Routine and Periodic Maintenance of Public Roads (Maintenance Consultant)

Reference No. (as per Procurement Plan): B1 - a - QCBS - MARS

Republic of Croatia has signed a loan with the World Bank for financing toward the cost of the "Modernization and Restructuring of the Road Sector Project", and intends to apply part of the proceeds for consulting services of "Development of National Standards for Routine and Periodic Maintenance of Public Roads (Maintenance Consultant)".

The main goal of these consulting services ("the Services") is to develop unified and consistent national standards for routine and periodic maintenance of all public roads to be used for:

- planning of maintenance activities;
- budgeting purposes;
- procurement of maintenance works;
- determining KPI's and associated operational targets to monitor the underlying business drivers related to road asset management, and which are relevant to each company, and which could be used as a basis for reporting to MSTI;
- determining service levels and end-performance standards for maintenance works/activities;

It should be taken into account that the maintenance standards will be eventually incorporated into the Road Asset Management System (RAMS) being developed under a different assignment.

Contract under this ToR will be done for 11 months from the contract signing date.

NOTE: The detailed Terms of Reference for the above referenced consulting services is posted on the website of the Client, at: www.mppi.hr.

Ministry of Sea, Transport and Infrastructure (as the Client) now invites eligible consulting firms ("Consultants") to indicate their interest in providing the Services. Interested Consultants should provide information demonstrating that they have the required qualifications and relevant experience to perform the Services (criteria related to required qualifications and experience of the firm, but not individual experts' bio data). The shortlisting criteria are:

## 1. Details on required company's capabilities requirements:

Firms (or joint ventures of firms) should be experienced in providing consulting services, with at least one [1] project in the last five [5] years in European countries, related to all of the following:

motorway / road maintenance operations, including winter maintenance

☐ development of motorway / road maintenance standards

The reference value of each project must be at least 50 000 EUR, while at least one value of the project shall amount to 150 000 EUR.

(Preferential advantage: experience with projects in more countries, more projects concerning road maintenance standards, change management experience, provision of training, experience in region & language)

## 2. Details on required personal capabilities requirements:

#### Team leader should:

- hold a degree in civil engineering;
- have minimum 15 years of overall experience;
  - > have at least 8 years of experience in road maintenance in EU countries;
  - have extensive experience in drafting specifications, standards or codes for road maintenance works;
  - have excellent knowledge of spoken and written English.
     (Working knowledge of Croatian and experience in Croatia would be an advantage.)

## Civil Engineer should:

- > hold a degree in civil engineering;
- have minimum 10 years of overall experience;
- have at least 5 years of experience in maintenance of road structures (bridges, tunnels) in EU countries;
- experience with performance-based delivery of maintenance activities would be an advantage;
- have excellent knowledge of spoken and written English.
   (Working knowledge of Croatian and experience in Croatia would be an advantage.)

#### Traffic engineer should:

- have a degree in traffic engineering;
- have minimum 10 years of overall experience;
- have at least 5 years of experience in traffic safety in EU countries;
- have excellent knowledge of spoken and written English.
  (Working knowledge of Croatian and experience in Croatia would be an advantage.)

### Lawyer should:

- hold a degree in law;
- have minimum 10 years of experience:
- have experience in the road sector in Croatia;
- have knowledge of spoken and written Croatian.

The attention of interested Consultants is drawn to paragraph 1.9 of the World Bank's "Selection and Employment of Consultants under IBRD Loans and IDA Credits & Grants by World Bank Borrowers dated January 2011, revised July 2014" ("Consultant Guidelines"), setting forth the World Bank's policy on conflict of interest. In addition, please refer to the following specific information on conflict of interest related to this assignment as per paragraph 1.9 (d) of Consultant Guidelines:

Consultants may associate with other firms in the form of a joint venture or a subconsultancy to enhance their qualifications. The "association" may take the form of a Joint Venture or a sub consultancy. In case of a Joint Venture (JV), all members of the JV will be evaluated jointly for the purpose of short listing and shall be jointly and severally liable for the assignment and shall sign the contract in case of award is made to that JV group. Interested consultants should clearly indicate the structure of their "association" and the duties of the partners and sub consultants in their application. Unclear expression of interests in terms of "in association with" and/or "in affiliation with" and etc. may not be considered for short listing. Keeping one expression of interest per firm as principle, a consultant firm may decide whether it wishes to participate as a sub consultant or as an individual consultant or as a partner in a joint venture. Please note that a firm shall submit only one expression of interests in the same selection process either individually as a consultant or as a partner in a joint venture. No firm can be a sub consultant while submitting an expression of interests individually or as a partner of a joint venture in the same selection process. A firm, if acting in the capacity of sub consultant in any consultant or JV, may participate in more than one consultant, but only in the capacity of a sub consultant.

A Consultant will be selected in accordance with the Quality and Cost Based Selection (QCBS) method set out in the Consultant Guidelines.

Further information can be obtained at the address below during office hours Monday to Friday, from 09:00 a.m. to 04:00 p.m.

#### 1. Delivery of Expressions of Interest

Expressions of interest must be delivered in a written form to the address below (in person or by mail) marked as:" Expression for Interest - Maintenance Consultant" by January 12, 2018 (until 1 pm - following CET) to:

Ministry of Sea, Transport and Infrastructure (*Room 1024, X floor*) (*Attn.: Mrs. Nataša Munitić, Advisor of the Minister*) Prisavlje 14, 10000 Zagreb, Croatia

or by e-mail to the following persons and respective e - mail addresses:

Natasa.Munitic@mmpi.hr Cc: Igor Guja, Procurement Specialist (igor.guja@mmpi.hr)

# 2. Contact person for (only) written inquiries during selection procedure

Contact person during selection procedure to whom potential Consultants could send their inquiries will be:

Mr. Igor Guja, Procurement Specialist (igor.guja@mmpi.hr)

MINISTER

leg Butković, dip. Ing.